Relying on a Solid SAP® Business Partner to Replace Outdated, Pieced-Together Technology

Before: Challenges and Opportunities
- Replacing a two-system set-up that split operational management. An outdated Unix system was used and customized over time to process inventory and sales orders. Another system was used for accounts payable
- Reports in the old two-system design were difficult to access and read, and lacked valuable data points
- The old set up was inefficient and took too long for data retrieval
- Support was lacking for the former systems

Why SAP and LBSi
- "I felt like the guys at LBSi were really hands on with us, wanted us to be as happy as possible, do everything they can to make this as personal for our company as they could."

After: Value-Driven Results
- The new system houses all pertinent data, enabling easier tracking of customers, financials and inventory
- The speed of the new system enables better customer interaction since it is faster and more efficient to pull up client files

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- Jennifer Cassidy

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