

RSTI gets a clear picture with SAP Business One®

RSTI Training is the world's leading radiological service training institute, improving the quality of diagnostic imaging service through knowledge, education, and hands-on learning. RSTI Exchange is the imaging equipment, parts and service division of RSTI Training. They partnered with LBSi to deploy SAP Business One.

Before: Challenges and Opportunities

- Multiple businesses with the areas within the businesses separated and running on different systems.
- Extensive manual processes and sourcing from a number of databases.
- Unable to make fast business decisions due to lack of timely visibility into the data.

Why SAP and LBSi

- LBSi's demo of SAP Business One clearly indicated that the tool could help RSTI. LBSi demonstrated a clear understanding of RSTI's business model and showed what SAP's portfolio could accomplish.
- SAP Business One would allow RSTI to have access to timely and accurate information to run the training business and have better registration traceability for classes.

After: Value-Driven Results

- Integrated processes into one toolbox that allowed for better visibility of the training data for multiple users and departments.
- Timely and accurate Financial Reporting to help manage the business.
- Visibility of class registrations and available seats to anyone in the company.
- Accurate inventory tracking of parts available for immediate shipment.
- ISO and RMA tracking integrated into SAP processes.
- Drag and drop attachments of necessary supporting customer documents for quotations, sales orders, etc.



RADIOLOGICAL SERVICE TRAINING INSTITUTE

"We **could not have sustained** or managed the growth without utilizing all aspects of SAP Business One. We even implemented Campaigns to manage and track our classroom registrations."

Vicki Smith, Controller, Radiological Service Training Institute

Rapid Growth

Training and exchange businesses both grew, and with them, so did the aspects that SAP touched.

Accurate

And consistent data available to users at all times

Featured Partner



RSTI
Solon, OH – USA
rsti-training.com/

Industry
Healthcare

Products and Services
Diagnostic Imaging
Equipment Training, Parts,
Repair and Maintenance

Employees
30

Revenue
Privately held

Featured Solutions
SAP Business One

