

Creating Tracking, Visibility, and Inventory Control Throughout Production with **SAP® Business One**



Before: Challenges and Opportunities

- Overall inefficiencies with regards to company processes
- No simple way of tracking sales inventory transactions from start to finish
- Inconsistencies in data across the two systems (Quickbooks/Fishbowl)
- Slower customer service response times because of time spent retrieving client information

Why SAP and LBSi

- “LBSi truly listened and understood our needs, as well as the demands of our clients, and created customized functionalities and shortcuts within the system to save us time and energy.”

After: Value-Driven Results

- The new system houses all pertinent data, enabling easier tracking of customers, financials and inventory
- New system enables better customer interaction since it is faster and more efficient to pull up client files

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- Shane Smith, Manager for Logistics and Customer Support and IT

Featured Partner



Saginomiya
Tokyo, Japan
saginomiya.co.jp/en/index.html

Industry
Manufacturing

Products and Services
Manufacturing high quality and energy-saving automatic controls for refrigeration, cooling, heating and air conditioning equipment

Employees
3,450

