



SAP Business One is helping family-owned small business, proBAKE, become more profitable by streamlining the way it manages finances, inventory and sales.

“SAP Business One helps us **work more efficiently**. It’s given us the tools we need to better manage our finances, inventory and sales, so we can **grow the business**.”

Nicki Esposito-Wallace, President, proBAKE

Before: Challenges and Opportunities

- proBAKE was using a legacy software system to manage its finances and back-end business processes, but the software was no longer supported and was limited in functionality.
- proBAKE wanted a way to link its inventory to orders and have one seamless system that could automatically create and email invoices.

Why SAP and LBSi

- SAP Business One met proBAKE’s business requirements and the SME offering was ideal for its size.
- LBSi was selected for its expertise in SAP, first-class customer service, and tailored software solutions in manufacturing and material planning, warehouse management and shipping integration.

After: Value-Driven Results

- It’s much quicker and simpler for proBAKE to run reports and complete everyday tasks, like invoicing. The team can also have several screens open – to jump between accounts receivables and general ledger, for instance – and get an overview of open orders and their status at any time.
- proBAKE now has visibility and control over its stock inventory, so the business can be more agile and respond to orders quickly and accurately.
- Shipping goods is a lot easier – invoices are automatically calculated and include the UPS charge, proBAKE’s handling charge and the correct insurance cover – and can be tracked in SAP.
- The new credit card payments system ensures the business is PCI-compliant at all times.

1 FTE

Equivalent saved from using SAP Business One



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