

# Leverages LBSi to Make Impressive Inventory and Product Gains with **SAP Business One**



## Before: Challenges and Opportunities

- Anest Iwata attempted to perform production and inventory management with an Exact Macola ERP solution, but it didn't offer the control they needed.
- Their Macola implementation lacked granular control, nearly everybody in the company could submit a purchase order and unused inventory was crowding shelf space and the balance sheet.

## Why SAP and LBSi

- Explaining and demonstrating SAP Business One to Anest Iwata was LBSi, a SAP Business One partner since 2004.
- Because of their in-depth experience with SAP Business One, LBSi had developed their own advanced manufacturing management add-on for Business One, which Anest Iwata piloted and decided to include in their ERP purchase.

## After: Value-Driven Results

- Anest Iwata can now run a standard report to determine which items they need to arrive at the appropriate level of item-specific safety stock.
- SAP Business One creates purchase orders automatically within the ERP system.
- Production planning mistakes have virtually disappeared.

“**LBSi was great.** They were easy to work with, always available, and warmly professional...”

-Anest Iwata Account Manager

Featured Partner



**Anest Iwata**  
Cincinnati, OH  
anestiwata.com

**Industry**  
Mechanical Or  
Industrial  
Engineering

**Products and Services**  
Manufacturing engineered  
solutions for air  
compressors, vacuum  
pumps, spray and finishing  
equipment

**Employees**  
133

