

SAP® Business One Powers Supplier's Business Network Transformation



Before: Challenges and Opportunities

- Transform a stand-alone business into a networked enterprise
- Automate the order-to-cash process for operational efficiency
- Meet major customer's tight deadline for business network transformation

Why SAP and LBSi

- Flexibility to modify and connect the software
- Ability to manage by exception
- Real-time alerts
- Access to real-time data organization-wide for "one version of the truth"
- SAP brand name

After: Value-Driven Results

- Met tight deadline for business network completion via a solid partner implementation process and adaptable product
- Reduced administrative overhead for customer service
- Improved ability to deliver information to key users
- Reduced direct expenses
- Reduced inventory
- Improved order fulfillment rates

"SAP Business One allowed us to scale back our customer service interactions to a minimal level because **things run so smoothly**, and **information flows in such a timely manner**."

- Chuck Masa, President/CEO

Featured Partner



Electra-Sound Inc
Cleveland, OH
electrasound.com

Industry
Consumer products-
consumer and
automotive
electronics

Products and Services
Exchange,
remanufacturing, and repair
services for the consumer
electronics and automotive
industries

Employees
150

