

# RSTI gets a clear picture with SAP Business One®

RSTI Training is the world's leading radiological service training institute, improving the quality of diagnostic imaging service through knowledge, education, and hands-on learning. RSTI Exchange is the imaging equipment, parts and service division of RSTI Training. They partnered with LBSi to deploy SAP Business One.

## Before: Challenges and Opportunities

- Multiple businesses with the areas within the businesses separated and running on different systems.
- Extensive manual processes and sourcing from a number of databases.
- Unable to make fast business decisions due to lack of timely visibility into the data.

## Why SAP and LBSi

- LBSi's demo of SAP Business One clearly indicated that the tool could help RSTI. LBSi demonstrated a clear understanding of RSTI's business model and showed what SAP's portfolio could accomplish.
- SAP Business One would allow RSTI to have access to timely and accurate information to run the training business and have better registration traceability for classes.

## After: Value-Driven Results

- Integrated processes into one toolbox that allowed for better visibility of the training data for multiple users and departments.
- Timely and accurate Financial Reporting to help manage the business.
- Visibility of class registrations and available seats to anyone in the company.
- Accurate inventory tracking of parts available for immediate shipment.
- ISO and RMA tracking integrated into SAP processes.
- Drag and drop attachments of necessary supporting customer documents for quotations, sales orders, etc.



RADIOLOGICAL SERVICE TRAINING INSTITUTE

“We **could not have sustained** or managed the growth without utilizing all aspects of SAP Business One. We even implemented Campaigns to manage and track our classroom registrations.”

Vicki Smith, Controller, Radiological Service Training Institute

## Rapid Growth

Training and exchange businesses both grew, and with them, so did the aspects that SAP touched.

## Accurate

And consistent data available to users at all times

Featured Partner



RSTI  
Solon, OH – USA  
[rsti-training.com/](http://rsti-training.com/)

Industry  
Healthcare

Products and Services  
Diagnostic Imaging  
Equipment Training, Parts,  
Repair and Maintenance

Employees  
30

Revenue  
Privately held

Featured Solutions  
SAP Business One

