

# Creating Tracking, Visibility, and Inventory Control Throughout Production with **SAP® Business One**



## Before: Challenges and Opportunitites

- Overall inefficiencies with regards to company processes
- No simple way of tracking sales inventory transactions from start to finish
- Inconsistencies in data across the two systems (Quickbooks/Fishbowl)
- Slower customer service response times because of time spent retrieving client information

## Why SAP and LBSi

- “LBSi truly listened and understood our needs, as well as the demands of our clients, and created customized functionalities and shortcuts within the system to save us time and energy.”

## After: Value-Driven Results

- The new system houses all pertinent data, enabling easier tracking of customers, financials and inventory
- New system enables better customer interaction since it is faster and more efficient to pull up client files

“**LBSi truly listened and understood our needs**, as well as the demands of our clients, and created customized functionalities and shortcuts within the system to **save us time and energy.**”

- Shane Smith, Manager for Logistics and Customer Support and IT

Featured Partner



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**Industry**  
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Manufacturing high quality and energy-saving automatic controls for refrigeration, cooling, heating and air conditioning equipment

**Employees**  
3,450

